

# 20 TIPS FOR PREPARING YOUR HOUSE FOR SALE



## 10 TIPS TO IMPROVE YOUR HOUSE'S CURB APPEAL

- ❑ **Give your entry a facelift** with either a new coat of paint or a new front door.
- ❑ **Don't forget to landscape your yard!** A well-groomed lawn shows buyers that the home was well maintained.
- ❑ **Make sure all exterior lights are in working order** & replace all outdoor light bulbs.
- ❑ **Wash all windows (inside & out)** - you don't want to take away from a great view with dirty windows!
- ❑ **Clean out your garage!** Consider getting a storage unit to store any non-essential items.
- ❑ Depending on the climate in your area, **add a pop of color by planting flowers.**
- ❑ **Remove any lawn ornaments** that you will want to bring with you to your new home.
- ❑ **Replace a worn out welcome mat** to welcome buyers as they tour the home.
- ❑ **Paint or replace the street numbers** on the house, making them more visible.
- ❑ **Power wash any outdoor surfaces to give them a 'like new' feel** (ex: siding, sidewalks, driveway).

## 10 TIPS TO MAKE YOUR HOUSE FEEL LIKE HOME TO BUYERS

Content from Keeping Current Matters

- ❑ **Clean everything!** A clean home will allow buyers to picture themselves in the space and not distract them.
- ❑ **Give every room a purpose** - even if you used it as a bonus room, giving it an identity will help buyers.
- ❑ **Let the light in!** Bright rooms feel warm & inviting, dark rooms feel small & gloomy.
- ❑ **Fix anything that is broken** Buyers will notice & may offer less for your house if repairs are required
- ❑ **Unclutter your house!** Thinning out your closets & pantries will show how much room is actually available.
- ❑ **Fresh paint & new carpet** are the top two things you can do to help your home sell faster and for more money.
- ❑ **Organize the kitchen** - store any non-essential, small appliances & clean all surfaces.
- ❑ Before your home is shown, **empty all trash bins & hide any dirty laundry.**
- ❑ **Make sure all doors open and close smoothly.** Fix any squeaks on bedroom or closet doors.
- ❑ **Replace light bulbs with new ones** & make sure all switches work.